

Intern Equity Research and Conference/Roadshow Preparation



Dr. Kalliwoda Research GmbH from Frankfurt / Main is an independent research house and has been on the market since 2003. In addition to Frankfurt / Main, we are also present and active in **Zurich, Warsaw and Madrid / Barcelona**. We primarily produce **equity and fixed income analyses of various companies and sectors**. For databases, e.g. Bloomberg and Thomson Reuters, we have our own research label to publish our own estimates and complete analyzes. We undertake national and international equity / corporate bond **roadshows**.

We also support stock / pension funds with our (database-based) fundamental evaluations and screenings. In 2017 and 2018, we again held **our own Kalliwoda conferences** in Brussels, Amsterdam, Madrid, Barcelona, Warsaw, Frankfurt / Main and Zurich / Lugano / Milan as well as Capital Days and Evenings in Frankfurt am Main

Description:

Several areas of work are possible for students / wiWi (m / w); Collaboration with:

- **Equity research:** Fundamental analysis, discounted cash flow analysis, sum-of-the-parts valuation, peer group analysis; **Product research; Primary analysis and survey of specialized institutions; M & A services.**
- Develop business, revenue and profit estimates for institutional investors and Bloomberg / Thomson Reuters among others.
- **Buyside research** for equity and pension funds; Risk analysis, benchmark measurement, database optimization for stock markets / sectors according to certain valuation filters / multiples, database maintenance and market research / competition analyzes and technology surveys.
- Participation in issuers-sell-side roadshows at home and abroad. Participation in analyst conferences and capital market days. Preparation of own Dr. Kalliwoda Capital Market Days / Conferences in Western and Central Europe, in particular in **Amsterdam, Brussels, Madrid, Barcelona, Warsaw, Lugano, Milan and Frankfurt / Main.**
- **Preparation of presentations** on general stock analysis; Preparation of presentations for customer acquisition and preparation / planning of investment fund roadshows in Germany, Austria, Switzerland and possibly also in Benelux / France / Denmark.

Voraussetzungen für Praktikum:

- Interest in our activities described above. Knowledge of business valuation and good analytical skills.
- Communicative strength and good to very good knowledge of **English**, knowledge of Spanish/French/Polish or Eastern European languages is an advantage, but not essential.
- Studying in the first or second Bachelor's year or already in the Master's programme. Ideally good knowledge of business valuation.
- Good knowledge of MS Office, especially Excel and Word, VBA skills are an advantage. Internship: at least 4 to 12 weeks.

Bewerbung (CV und Ihre aussagekräftigen Zeugnisse) an:

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