

Intern Equity Research and Conference/Roadshow Preparation & Sustainability Rating-Research



Dr. Kalliwoda Research GmbH from Frankfurt / Main is an independent research house and has been on the market since 2003. In addition to Frankfurt / Main, we are also present and active in **Zurich, Basel, Warsaw and Madrid / Barcelona**. We primarily produce **equity and fixed income analyses of various companies and sectors**. For databases, e.g. Bloomberg and Thomson Reuters, we have our own research label to publish our own estimates and complete analyzes. We undertake national and international equity / corporate bond **roadshows**. Since 4 years we perform **independent Sustainability Rating-Research**.

We also support stock / pension funds with our (database-based) fundamental evaluations and screenings. In 2022 and 2023, we again held **our own Kalliwoda conferences** in Brussels, Amsterdam, Madrid, Barcelona, Warsaw, Frankfurt / Main and Zurich / Lugano / Milan / Hong Kong / New York as well as Capital Days and Evenings in Frankfurt am Main, digital or on site or mixed.

Description:

Several areas of work are possible for students / wiWi (m / w); Collaboration with:

- **Equity research:** Fundamental analysis, discounted cash flow analysis, sum-of-the-parts valuation, peer group analysis; **Product research; Primary analysis and survey of specialized institutions; M & A services.**
- Develop business, revenue and profit estimates for institutional investors and Bloomberg / Thomson Reuters among others.
- **Buyside research** for equity and pension funds; Risk analysis, benchmark measurement, database optimization for stock markets / sectors according to certain valuation filters / multiples, database maintenance and market research / competition analyzes and technology surveys.
- Participation in issuers-sell-side roadshows at home and abroad. Participation in analyst conferences and capital market days. Preparation of own Dr. Kalliwoda Capital Market Days / Conferences in Western and Central Europe, in particular in **Amsterdam, Brussels, Madrid, Barcelona, Warsaw, Lugano, Milan and Frankfurt / Main but also in Cities of other countries like New York, Hong Kong and Singapore.**
- **Preparation of presentations** on general stock analysis; Preparation of presentations for customer acquisition and preparation / planning of investment fund roadshows in Germany, Austria, Switzerland and possibly also in Benelux / France / Denmark and USA and Asia. 3565081
- Assisting at our **sustainability research and ratings:** Dr. Kalliwoda Sustainability Rating; using different ESG frameworks. Difference of **Dr. Kalliwoda SDG** in comparisons to others: We identify the key ESG issues related to specific sector. We align the issues with the **17 UN SDG** and put the more weights to those goals compared to others.

Requirements for an internship:

- Interest in our activities described above. Knowledge of business valuation and good analytical skills.
- Communicative strength and good to very good knowledge of **English**, knowledge of Spanish/French/Polish or Eastern European languages is an advantage, but not essential.
- Studying in the first or second Bachelor's year or already in the Master's program. Ideally good knowledge of business valuation.
- Good knowledge of MS Office, especially Excel and Word, VBA skills are an advantage. Internship: at least 4 to 12 weeks, ideally 2 to 6 months.

Bewerbung (CV und Ihre aussagekräftigen Zeugnisse) an:

Dr. Kalliwoda Research GmbH
Arndtstraße 47
D-60325 Frankfurt/Main

Tel. +49 69 972 058 53 and whatsapp +49 152 53 56 5081

Mail: nk@kalliwoda.com

www.kalliwoda.com